

### Opportunity Summary

RAMTeCH seeks to invest in a dynamic and energetic Director of Technology for its North American Geographic Information Systems (GIS) Business Unit. The candidate will work closely with executive management to define and manage the strategic and technical direction of the organization. The Director of Technology will be involved in developing technical and sales strategies, pricing and project schedules work closely with departmental managers. The Director of Technology will also help departmental managers set and achieve goals.

Each candidate/employee must work in a team environment with senior executives, sales staff, consultants, and project delivery staff, as well as clients. Each candidate must also be able to work in an intense business environment that may include the following summaries of work.

Focus Areas	Director of Technology
<p><b>Minimum Education and Experience</b></p>	<ul style="list-style-type: none"> <li>• Minimum of Bachelor’s degree in Business, Finance, Accounting, Computer Science, Information Technology or related field, willing to substitute relevant work experience with education requirement.</li> <li>• 10 – 15+ years relevant experience</li> <li>• Utility (Gas &amp; Electric) and Telecommunications (Telco &amp; MSO) experience.</li> <li>• Geographic Information Systems experience.</li> <li>• Experience with off-shore operations.</li> <li>• Consideration will be made for experience in the market.</li> </ul>
<p><b>Responsibility</b></p>	<ul style="list-style-type: none"> <li>• Leads the technical direction of the GIS Business Program</li> <li>• Analyzes new business requirements and advises leadership team on the most effective approach and resolution to issues</li> <li>• Interface with Department Heads running Operations, Account Management, and Consulting</li> <li>• Provides recommendations to leadership team on areas for improvement through the collection and evaluation of operational, service and performance data</li> <li>• Involved in creating and managing annual cost and revenue budgets</li> <li>• Aid in building and maintaining effective working relationships with clients and external partners</li> <li>• Engage in relationship-building with other organizations and individuals, independently and with a team</li> <li>• Contribute to organizational strategy, business model development, and planning activities</li> </ul>

Focus Areas	Director of Technology
<p><b>Skills and Ability</b></p>	<ul style="list-style-type: none"> <li>• Proven leader</li> <li>• Possess strong written communications, both business and technical</li> <li>• Extensive knowledge of business and management principles involved in strategic planning, resource allocation, human resource modeling, leadership techniques, production methods, and coordination of people and resources</li> <li>• Using logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions or approaches to problems.</li> <li>• Motivating, developing, and directing people as they work, identifying the best people for the job</li> </ul>
<p><b>Management</b></p>	<ul style="list-style-type: none"> <li>• Reports directly to Sr. Vice President</li> <li>• This position will oversee the utilization of resources, (North American based, India-based, and/or contract)</li> </ul>
<p><b>Work Location</b></p>	<ul style="list-style-type: none"> <li>• Corporate headquarters preferred, other locations considered</li> <li>• The ideal candidate with live in/near a metropolitan area with international airport</li> </ul>

The above statements describe the general nature and level of work being performed in this job. They are not intended to be an exhaustive list of all duties, and indeed additional responsibilities may be assigned, as required, by executive management.