

**POSITION TITLE:** Vice President, GIS Business Unit

### Opportunity Summary

RAMTeCH seeks to invest in a dynamic and energetic Vice President of its North American Geographic Information Systems (GIS) Business Unit. The candidate will support our expanding program, will have oversight of budgetary and operational functions, and will work closely with executive management to define and manage the strategic direction of the organization. The candidate will be involved in developing sales and business strategies, pricing and project schedules, and will be responsible for departmental managers. The candidate will also help managers set and achieve departmental goals.

Each candidate/employee must work in a team environment with senior executives, sales staff, consultants, and project delivery staff, as well as clients. Each candidate must also be able to work in an intense business environment that may include the following summaries of work.

Focus Areas	VP, GIS Business Unit
<b>Minimum Education and Experience</b>	<ul style="list-style-type: none"> <li>• Minimum of Bachelor’s degree in Computer Science, Geographic Information Systems, Information Technology, Accounting, Finance or related field, willing to substitute relevant work experience with education requirement.</li> <li>• 10 – 15+ years relevant experience</li> <li>• Electric and Gas utility experience.</li> <li>• Geographic Information Systems experience.</li> <li>• Experience with off-shore operations.</li> <li>• Consideration will be made for experience in the market.</li> </ul>
<b>Responsibility</b>	<ul style="list-style-type: none"> <li>• Leads the GIS Business Program</li> <li>• Analyzes new business requirements and advises leadership team on the most effective approach and resolution to issues</li> <li>• Direct responsibility for Department Heads running Operations, Account Management, and Consulting</li> <li>• Provides recommendations to leadership team on areas for improvement through the collection and evaluation of operational, service and performance data</li> <li>• Direct responsibility for creating and managing annual cost and revenue budgets</li> <li>• Aid in building and maintaining effective working relationships with clients and external partners</li> <li>• Engage in relationship-building with other organizations and individuals, independently and with a team</li> <li>• Contribute to organizational strategy, business model development, and planning activities</li> </ul>

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<b>Skills and Ability</b>	<ul style="list-style-type: none"><li>• Proven leader</li><li>• Possess strong written communications, both business and technical</li><li>• Extensive knowledge of business and management principles involved in strategic planning, resource allocation, human resource modeling, leadership techniques, production methods, and coordination of people and resources</li><li>• Using logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions or approaches to problems.</li><li>• Motivating, developing, and directing people as they work, identifying the best people for the job</li></ul>
<b>Management</b>	<ul style="list-style-type: none"><li>• Reports directly to the Sr. Vice President, North America</li><li>• This position will oversee the utilization of resources, (North American based, India-based, and/or contract)</li></ul>
<b>Work Location</b>	<ul style="list-style-type: none"><li>• Corporate headquarters preferred, other locations considered</li><li>• The ideal candidate will live in/near a metropolitan area with an international airport</li></ul>

For confidential consideration, qualified candidates should submit a cover letter and resume to RAMTeCH's HR Department at [careers@ramtech-corp.com](mailto:careers@ramtech-corp.com).

[www.ramtech-corp.com](http://www.ramtech-corp.com)